

Course Description:

International Commercial Law in Practice

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The global economy is increasingly inter-related. German and international businesses often expect their lawyers to negotiate, and challenge, international commercial contracts that are based on principles of Anglo-American law. This trend will likely grow in coming years.

This course is designed for students interested in learning about practical aspects international commercial law, but also for those who only wish to receive an overview of how international commercial legal practice operates in the real world.

This course will give students an introduction to negotiation, advocacy, and practice skills useful in international legal practice. In addition to introductory lectures, students will be asked to negotiate sections of an international commercial agreement, and to argue disputed sections of that agreement before a simulated international arbitration panel. No course preparation or assignments will be expected outside of class hours.

Experienced international attorneys and legal practitioners occasionally will appear as guest lecturers to discuss their experiences and potential careers in international law.

The course will be conducted in English. However, mastery of the English language, or of US or English legal terminology, is not required. The focus of this course will be on giving an introduction to, and developing, practical legal skills useful in everyday commercial practice.

The course will be taught in a condensed timeframe from 11.–19. November 2013.